

Iraq

Security and Intelligence in High-Risk Markets



GARDAWORLD CONSULTANTS HAVE BEEN OPERATING IN IRAQ SINCE 2003 PROVIDING RISK MITIGATION SOLUTIONS THAT HAVE ENABLED CLIENTS TO SUCCESSFULLY ACHIEVE THEIR BUSINESS OBJECTIVES.

Increasing ethnic tensions, underdeveloped infrastructure systems, a rapidly changing political and security landscape, complex personnel and logistics issues, and a developing regulatory framework are just some of the reasons why companies are finding it difficult to successfully develop their businesses in Iraq. For companies to navigate the complex Iraqi business environment successfully and efficiently, they must have a commanding view of a wide range of issues: insight into constitutional law, contractual enforcement, political issues, identification of trustworthy vendors, and a total understanding of the security threats. GardaWorld understands the risks involved in operating in this geography and can communicate and mitigate those risks to enable clients to achieve a competitive advantage.

What GardaWorld provides

GardaWorld provides trusted turnkey risk consulting and security services to companies doing business and planning to do business in Iraq. With a proven track record of managing risks for a variety of government and commercial clients across Iraq, GardaWorld is a trusted partner for new companies entering the market. GardaWorld has operating centers in Baghdad, Erbil, Sulaymaniyah, and Basra and is registered with the Ministry of Interior; and has the requisite Iraq Security Operating License to provide security services to clients in the region. GardaWorld experts have a deep understanding of country issues that could threaten to disrupt business operations, and they can consult on how to mitigate risks and protect people and assets.



“Only 56% of all executives conduct a “very rigorous” risk assessment before opening a satellite office, a research-and-development lab, or another business operation in a developing nation. Only 45% of those executives stated that their companies continued to perform “very rigorous” risk assessments regularly, after establishing a presence in an emerging market.”

—*Innovation in Emerging Markets Survey, Deloitte, March 2007*

Features

MARKET ENTRY STRATEGY — helps clients evaluate business opportunities and develop strategies to control short and long-term risks uncovered in initial assessments.

COMMERCIAL RISK ASSESSMENT — identifies the commercial risks at the country level (i.e., governmental, financial, contractual, political, and physical).

PROJECT RISK ASSESSMENT — provides clients with a complete insight into operational risks across operational geographies, helping to offer them a viable competitive advantage.

DUE DILIGENCE — provides business intelligence that can uncover undisclosed liabilities and red flags, such as political corruption, regulatory problems, and financial irregularities.

PROJECT SECURITY MANAGEMENT — protects facilities and crews in the field, controls access to buildings and property,

patrols perimeters, manages security logistics, pre-briefs clients prior to entry into the country, and secures movement of project staff from point of entry to project site.

GUARD FORCE ASSESSMENT AND TRAINING ASSISTANCE — assesses the skills of local guards and trains them, based on proven best practices and methodology obtained over three decades of physical security experience.

INTELLIGENCE WARNING AND REPORTING — customizes security-related information based on intelligence analysts and regional subject matter experts to stay abreast of changing security and business conditions.

COMMUNITY INVESTMENT — invests in Iraqi communities through the use of local personnel and resources, enhancing GardaWorld's ability to operate safely, collect better intelligence, and obtain local support

for clients and their long-term projects.

CONVOY PROTECTION — utilizes a proven operational configuration with armored vehicles, highly trained drivers, intelligent route planning, and security situation awareness to help ensure your people and equipment remain safe.

CLOSE PROTECTION — employs close protection operators who are primarily former special forces and former military personnel to protect clients traveling around the region. GardaWorld agents are some of the most highly trained professionals in the industry.

CONTINGENCY RESPONSE AND MEDICAL SUPPORT — provides procedures and personnel that can be used for emergency evacuations, first-line trauma-capable medical support, and other crisis situations.

CASE IN POINT

CLIENT:

- A U.S. consulting firm providing strategic redevelopment advice to the Iraqi government based in Baghdad and the Kurdistan Regional Government based in Erbil in Northern Iraq.

CHALLENGES:

- To protect client's personnel and assets throughout all stages of their deployment in Iraq.

REQUIREMENTS:

- Protection of clients from point of entry into the country to point of exit.
- 24/7 mobile and static close protection
- Perimeter site security for office and accommodation locations.
- Medical evacuation and first-line trauma medical provisions.

- Regional and local intelligence warning and reporting.

SOLUTION:

- Provided pre-deployment briefings to all client personnel prior to their deployment into Iraq.
- Conducted risk assessments for all accommodation locations used throughout Iraq.
- Reassessed contingency plans and procedures for evacuation planning, reaction to public order incidents, medical evacuation, etc.
- Secured all movements of client staff.
- Provided first-line trauma medical support from the GardaWorld medical centers located in Baghdad and Sulaymaniyah.
- Provided daily, weekly, and monthly

intelligence reports and assessments that not only detailed and evaluated the current security situation but also predicted future security-related situations and trends.

- Provided logistic and administrative support.
- Coordinated with local government agencies to help ensure civil support of client's commercial projects.



With more than 35 years of corporate experience in risk consulting and security services, we have earned the reputation as a firm that aspires to higher standards. Our commitment to place integrity first, develop innovative solutions, and provide customer value continues to differentiate us. GardaWorld offers clients a comprehensive suite of turnkey risk management solutions, with operations in North America, Europe, Latin America, Africa, Asia, and the Middle East.

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